

**DETERMINATION AND FINDINGS  
FOR A  
SOLE SOURCE PROCUREMENT**

**CONTRACT NO: RQ896593**

**CAPTION:** Data, Accountability & Research

**PROPOSED CONTRACTOR:** Education Pioneers

**PROGRAM AGENCY:** Office of the State Superintendent of Education

**FINDINGS**

**1. AUTHORIZATION:**

D.C. Official Code §2-354.04, 27 DCMR 1304, 1700 and 1701

**2. MINIMUM NEED:**

The Government of the District of Columbia, Office of Contracting and Procurement on behalf of the Office of the State Superintendent of Education (OSSE) seeks to engage in services of a contractor to identify and place a cohort of five (5) 10-month Analyst Fellows and One (1) 12-month Graduate School Policy Analyst Fellow to work on mission-critical projects for OSSE's Division of Data Accountability and Research (ODAR). The Fellows must have significant experience in quantitative research and data analysis using statistical packages, such as STATA, R, or SPSS.

**3. ESTIMATED REASONABLE PRICE:**

The estimate fair and reasonable price is \$427,126.00. The period of performance will be September 1, 2015 – June 30, 2016 for the 10-month Analyst Fellows and September 1, 2015 – August 31, 2016 for the 12-month Graduate School Policy Analyst Fellow.

**4. FACTS WHICH JUSTIFY SOLE SOURCE PROCUREMENT:**

- A. Education Pioneers is a specialized training program that connects diverse leaders, managers and analysts who want to use their skills in education with placements in public and private education agencies. Education Pioneers provide fellows with significant professional development and access to mentors in its large alumni network.
- B. ODAR has a significant scope of data collection, verification and reporting, research and evaluation work to be completed over the next 12 months. OSSE has previously procured qualified emerging leaders from Education Pioneers to complete these mission-critical projects. Therefore, to remain with the continuity of services that have been provided in the past by Education Pioneers, OSSE Office of Data Accountability and Research would like to ensure continuity of services by awarding a sole-source contract to Education Pioneers.

C. Education Pioneers accelerates excellence in education with top talent outside of the classroom. Education Pioneers' proven Fellowship program place the best emerging leaders into education organizations across the country to ensure a thriving public education system. Based on a market survey that conducted by ODAR and Contracting Officer, there are only two other programs in the country that provide "*similar*" services. The other two programs: (1) ***The Strategic Data Project (SDP) Fellowship at Harvard*** costs \$90,000.00, full salary and benefits plus an additional \$23,000.00 for each year. Assuming 20% in OTPS, each fellow will cost about \$131,000.00 per year; (2) ***The Residency Program at The Broad Center*** costs \$90,000.00-\$100,000.00 plus benefits, and the fellowship lasts between 10 and 12 months. Assuming 20% in OTPS, each fellow will cost approximately \$108,000.00 - \$120,000.00 per year. The programs cost significantly more and have fewer fellows available for placement. These programs also require a two year commitment. Therefore, entering into a contract with Education Pioneers will save the District between \$28,000.00 and \$51,000.00 per Fellow.

#### **5. CERTIFICATION BY AGENCY HEAD:**

I hereby certify that the above findings are true, correct and complete.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Hanseul Kang  
State Superintendent, OSSE

#### **6. CERTIFICATION BY CONTRACTING OFFICER:**

I have reviewed the above findings and certify that they are sufficient to justify the use of the sole source method of procurement under the cited authority. I certify that the notice of intent to award a sole source contract was published in accordance with 27 DCMR 1304 and that no response was received. I recommend that the Chief Procurement Officer approve the use of the sole source procurement method for this proposed contract.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Alvin N. Stith  
Contracting Officer

### **DETERMINATION**

Based on the above findings and in accordance with the cited authority, I hereby determine that it is not feasible or practical to invoke the competitive solicitation process under either Section 402 or 403 of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Law 18-371; D.C. Official Code § 2-354.02 or 2-354.03). Accordingly, I determine that the District is justified in using the sole source method of procurement.

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Date

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George A. Schutter  
Chief Procurement Officer